

# SOOZI JONES WALKER | CCIM | SIOR

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## INFORMATION

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Soozi specializes in the sale of Commercial Investment Property and the Leasing of Office, Industrial and Retail space. Over her career, she has continually been one of the top producing agents in Las Vegas. She is widely regarded as an expert in Procuring Cause, Professional Ethics and the Evaluation, Leasing and Sale of Commercial Real Estate.

## PROFESSIONAL EXPERIENCE

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### **Commercial Executives** April 2004 to Present

Las Vegas, Nevada

- Owner/Broker
- Commercial Real Estate Sales & Leasing

### **Nevada Real Estate Division** 2007 to 2010

- Real Estate Commissioner
- Commission Secretary (2009 to 2010)

### **Colonial Bank of Nevada** 1998 to 2009

Las Vegas, Nevada

- Director – Advisory Board

### **Realty Executives of Nevada** February 1994 to April 2004

Las Vegas, Nevada

- Broker/Salesman
- Commercial Real Estate Sales & Leasing

### **SBO Commercial** October 1992 to February 1994

Las Vegas, Nevada

- Broker/Salesman
- Commercial Real Estate Sales & Leasing

### **Jack Matthew's Commercial** May 1984 to October 1992

Las Vegas, Nevada

- Broker/Salesman
- Commercial Real Estate Sales & Leasing

### **Americana Group Realtors** October 1981 to May 1984

Las Vegas, Nevada

- Broker/Salesman
- Real Estate Sales

### **Jack Matthew's & Co.** 1978 to October 1981

Las Vegas, Nevada

- Salesman
- Real Estate Sales

## ACHIEVEMENTS

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### **Southern Nevada SIOR Chapter** 2008

- Cooperating Broker of the Year (2008)

### **CoStar Group** 2006, 2007, 2008, 2010

- Las Vegas Top Power Brokers – Office Leasing Transactions Volume
- Las Vegas Top Brokerage Firms

### **SIOR Designation** 2003

- Society of Industrial and Office Realtors

**American Diabetes Association 2002**

- Woman of Valor

**Greater Las Vegas Association of Realtors**

- Honorary Instructor Status (2009)
- Inducted into the Realtor Hall of Fame (2008)
- Ronn Reiss Education Award (2006)
- Instructor of the Year (1998, 1999, 2000, 2002)
- Commercial Instructor of the Year (1996, 1997, 2006)

**Realty Executives #1 Agent to NV Region 1999**

**Realty Executives #2 Agent to NV Region 1998**

**Realty Executives Top Agent to NV Region 1997, 2000 & 2001**

**WOMAN OF ACHIEVEMENT 1995**

- Woman of Achievement in Land and Real Estate Development
- Las Vegas Chamber of Commerce

**CCIM DESIGNATION 1991**

- Certified Commercial Investment Member

**GRI DESIGNATION 1980**

- Graduate of the Real Estate Institute

**OVER 200 INDIVIDUAL PRODUCTION AWARDS THROUGHOUT REAL ESTATE CAREER.**

**ORGANIZATIONS**

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**Lied School of Real Estate for the University of Nevada Las Vegas (UNLV) 2005 to 2012**

- Advisory Committee Member

**Frontier Girls of America (Girls Scouts) 2004 to 2013**

- Member at Large – State of Nevada
- Chairman – Nominating Committee (2009 to 2010)

**SIOR – Society of Office and Industrial Realtors Institute 2003 to Present**

- Member

**Southern Nevada SIOR Chapter 2003 to Present**

Las Vegas, Nevada

- 2012 President
- Board of Directors
- Chapter Treasurer (5 years)
- Education Chair
- Member

**CCIM Institute 1991 to Present**

- Senior Instructor – CI Intro, CI 101 and CI 103
- Presidential Liaison (2015 Institute President – Mark Macek)  
Overseeing Finance, Strategic Planning, and International
- Governance Committee (2013 to 2015)
- Professional Standards Committee (2007 to Present)  
Vice Chairman (2010) | Chairman (2011)
- National Board of Directors (2009 to Present)
- Education Committee (2009 to 2012)
- Regional Director – Region 2 (2007 to 2008)

**Southern Nevada CCIM Chapter 1990 to Present**

Las Vegas, Nevada

- Member
- Gregg Corlynn Outstanding Member Award (2006)
- President (1993 to 1994 and 2005)
- Scholarship Chair (2006 to Present)

**Las Vegas Rotary Club** 1997 to Present

- Member

**Las Vegas Chamber of Commerce** 1995 to Present

Las Vegas, Nevada

- Member
- Leadership Graduate Class 2001

**Greater Las Vegas Association of Realtors**

Las Vegas, Nevada

- Affiliate Member (2010 to Present)
- Member (1979 to 2009)
- Dean of Faculty (1996 – 1998, 2012)
- President of Commercial Division CALV (1995 to 1996) and (Board Member 2013-2014)
  - Treasurer 2014
  - President Elect 2015
- Board of Directors (1995 to 1996)
- Chairman Professional Standards Committee (1993 to 1994)
- Professional Standards Committee Member | Hearing Panel Chairman (1984 to 2007)
- Faculty Instructor (1994 to Present)

**Nevada Association of Realtors**

- Affiliate Member (2010 to Present)
- Policy & bylaw Committee Member (2011, 2012)
- Member (1979 to 2009)
- GRI Instructor (1997 to 2012)
- Director (1994 to 1996 and 2011)

**National Association of Realtors**

Las Vegas, Nevada

- Member (1979 to 2009)
- ABR Instructor (2002 to 2008)
- Affiliate Member 2010 to Present
- Professional Standards Committee Member (2011, 2013)
- Commercial Committee and Sub Committee (2012, 2013, 2014)

**EDUCATION**

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**Advanced Instructor Training** 2002 to 2014

- CCIM Institute - Faculty Training Completed Annually

**Instructor Training Institute** 1997

- 3 Day class ITI
- ITI 1 day refresher courses at GLVAR 5 times

**Commercial Investment Real Estate Institute** 1984 to 1991

- 300 hours in advanced commercial evaluation and investment strategies
- CCIM Designation

**Nevada School of Real Estate** 1981

Las Vegas, Nevada

- Broker/Salesman License

**Real Estate Institute** 1980

- GRI Designation

**Nevada School of Real Estate** 1978

Las Vegas, Nevada

- Nevada Real Estate License