

Salina Ramirez
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Accomplished Commercial Real Estate Sales and Leasing Agent with proven sales track record that has been in the Las Vegas Commercial market for over 9 years. Able to generate own business through aggressive prospecting and networking. Successful in closing business transactions, working with owners, developers, lenders and developing long term relationships with clients.

PROFESSIONAL EXPERIENCE

Commercial Executives Real Estate Services, Las Vegas, NV

Commercial Real Estate Agent (Sales and Leasing)

March 2014-Present

- Sales and Leasing (Office, Industrial, Multifamily, Mobile Home Parks, Motels and Land)
- Tenant Representation for owner/user and Investors
- Corporate Relocation and Expansion
- Specializing in REO and Distressed Sales
- Provide Broker Price Opinions for private Lenders and Investors
- Real Estate Services provided in Boulder City, Pahrump and Searchlight

New Growth Commercial Real Estate, Las Vegas, NV

Commercial Real Estate Agent (Sales and Leasing), Vice President

November 2009-February 2014

- Sales & Acquisitions (Office, Retail, Industrial, Multifamily and Land)
- Servicing the Las Vegas and Henderson submarkets including Boulder City, Parhump and Searchlight.
- REO Broker for Bayview Loan Servicing LLC, City National Bank, Christian Community Credit Union and LNR
- Analysis for property evaluations for Owners
- Specializing in Stabilizing and Managing REO properties
- Client's acquisition or disposition strategy
- Tenant Representation for Investor/Owner/User
- Owner/User Corporate Relocation

- Completed over 60 broker price opinions
- Specializing in Short Sale and REO transactions

Prudential CRES/IPG

March 2007-November 2009

- REO Broker for Bayview Loan Servicing
- Successfully closed over 38 commercial REO properties
- Tenant Representation/ Specializing in Office, Industrial, Multifamily and Land
- Marketing Analysis for Lenders and Client Acquisitions
- Specializing in medical/surgery center (Longford Medical Center, Brown Hand Center)
- Specializing in Multifamily REO property
- Stabilization and Managing REO property
- Experience in Corporate relocation

SHEA Commercial

October 2005-December 2006

- Development and Sales of commercial condominium projects
- Analysis of submarkets and office markets
- Assistant to Miriam Campos-Root, CCIM
- Coordinating Marketing and Special Events to expose properties
- Tenant Representation
- Creating Presentations and Canvassing
- Completing inspections with Buyers
- Assisting Buyers with build outs and floor plans
- Walking through the process of designing Buyers office space
- Working with zoning department and special use permits for Buyers

KELLER WILLIAMS

June 2004-December 2005

- Residential Sales
- Introduction to Commercial Real Estate

LICENSURE

Licensed Sales Agent with Nevada Real Estate Division

Licensed Property Management Permit with Nevada Real Estate Division